

# GOVERNMENT PENSION FUND GLOBAL

## PRESS CONFERENCE – 8th March 2013

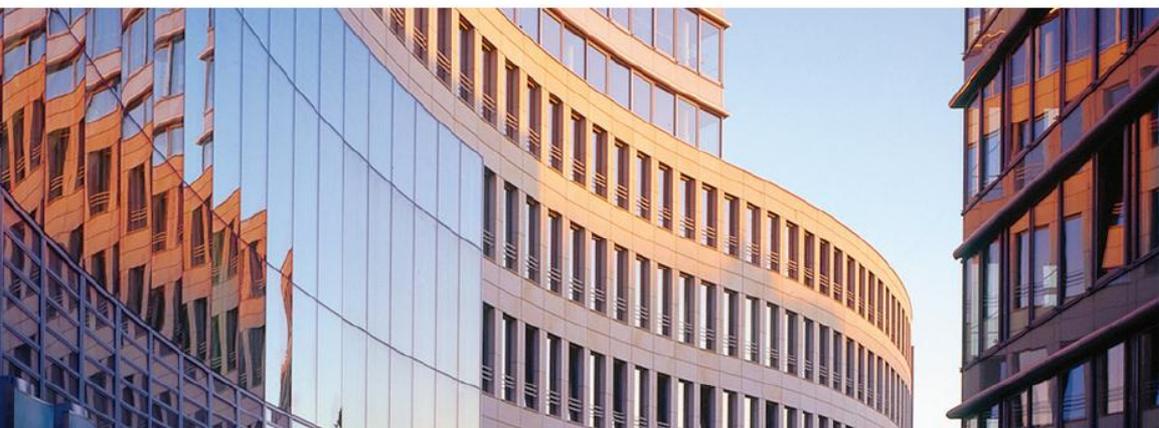
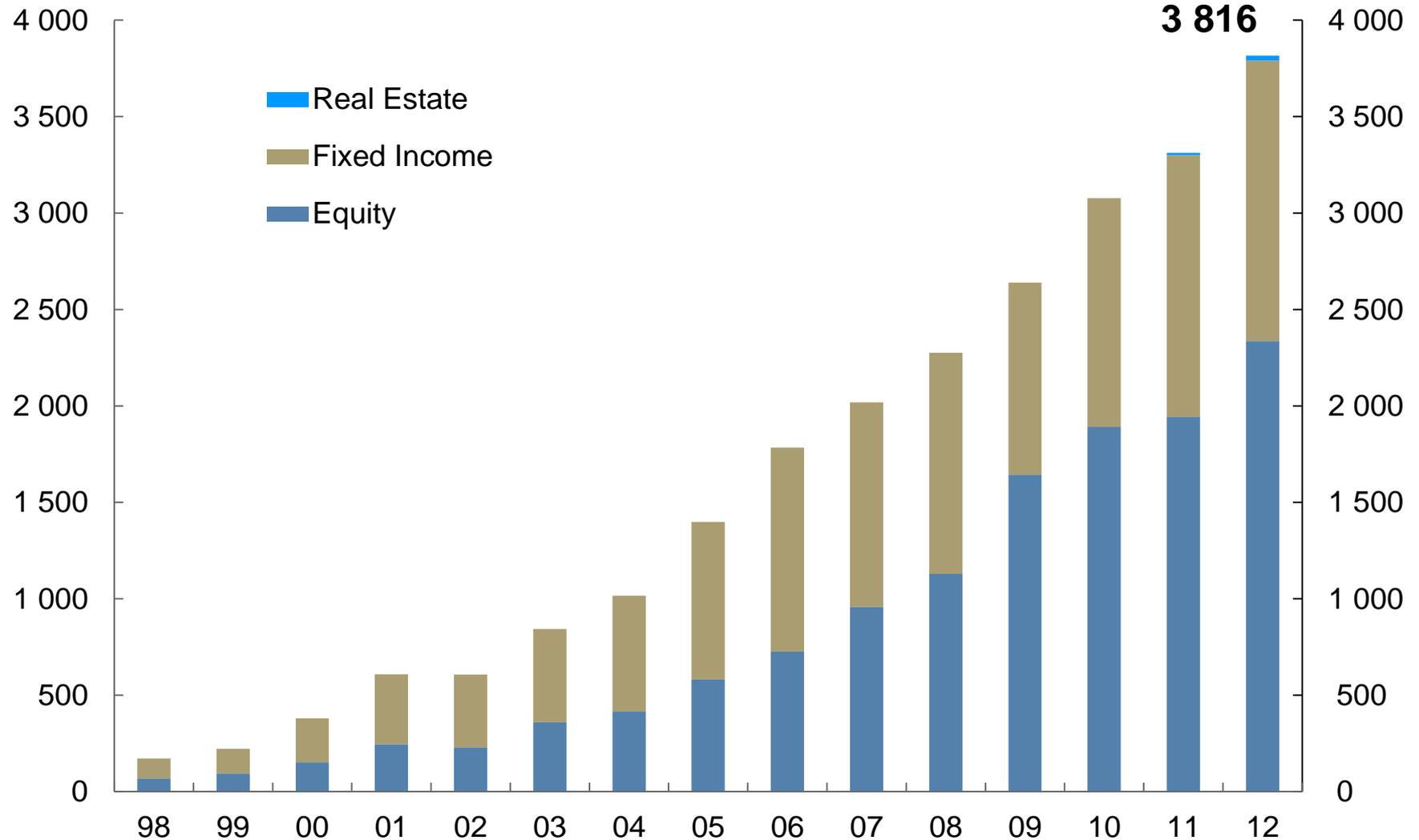


Photo: NBIM and Statoil / Øyvind Hagen



# Market value

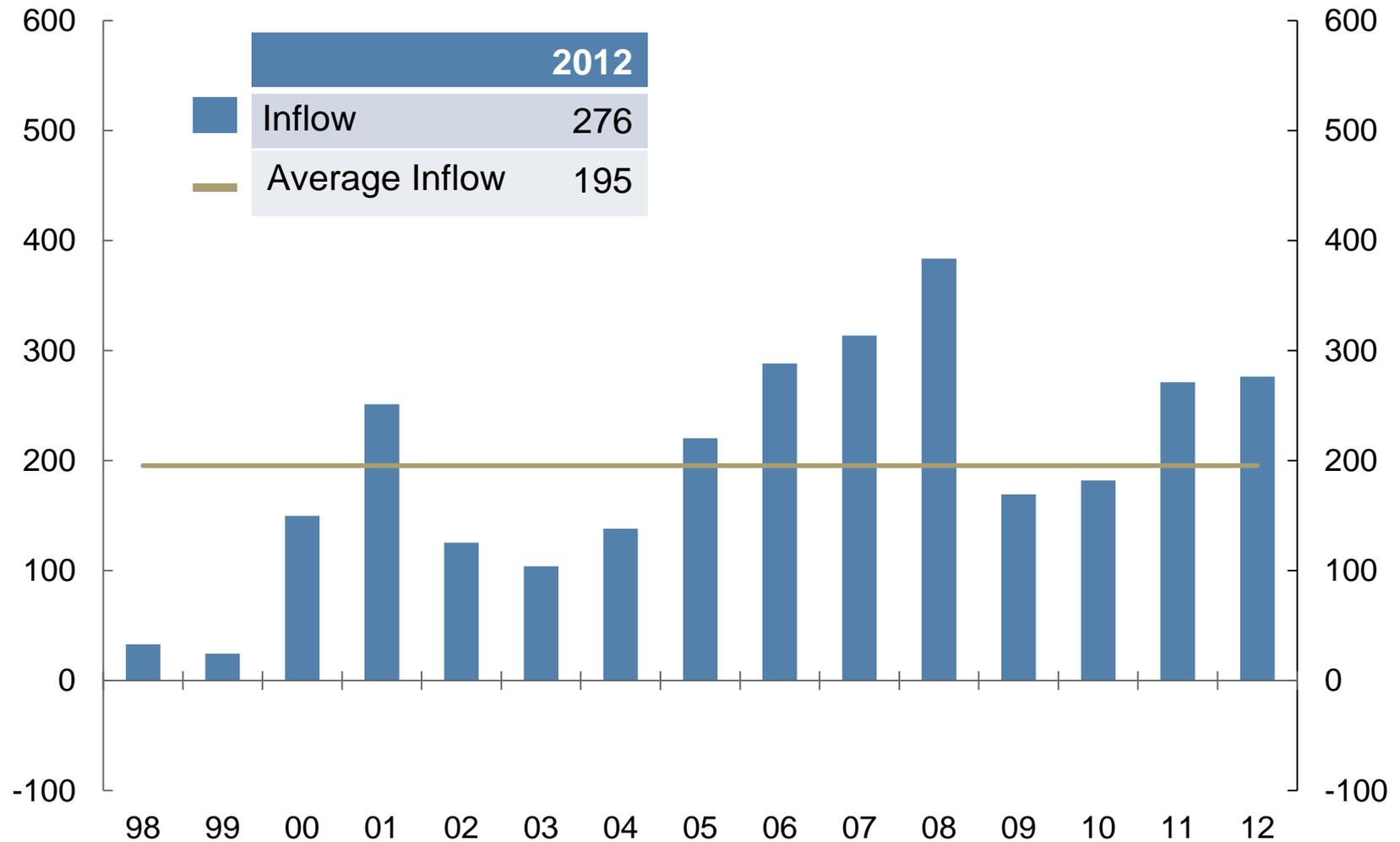
Billions of kroner



Source: NBIM

# Change in market value: Inflows

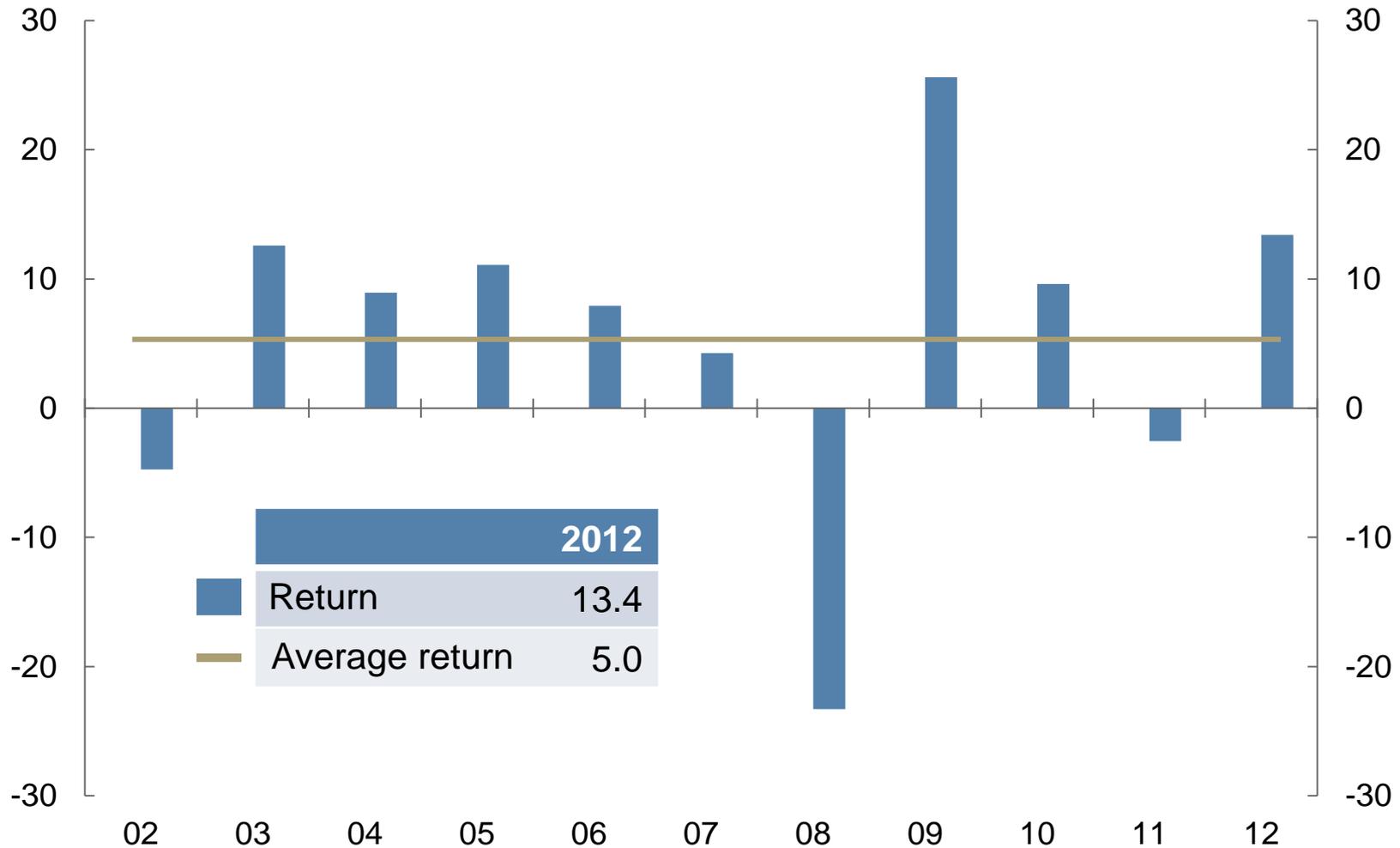
Billions of kroner



Source: NBIM

# Change in market value: Return

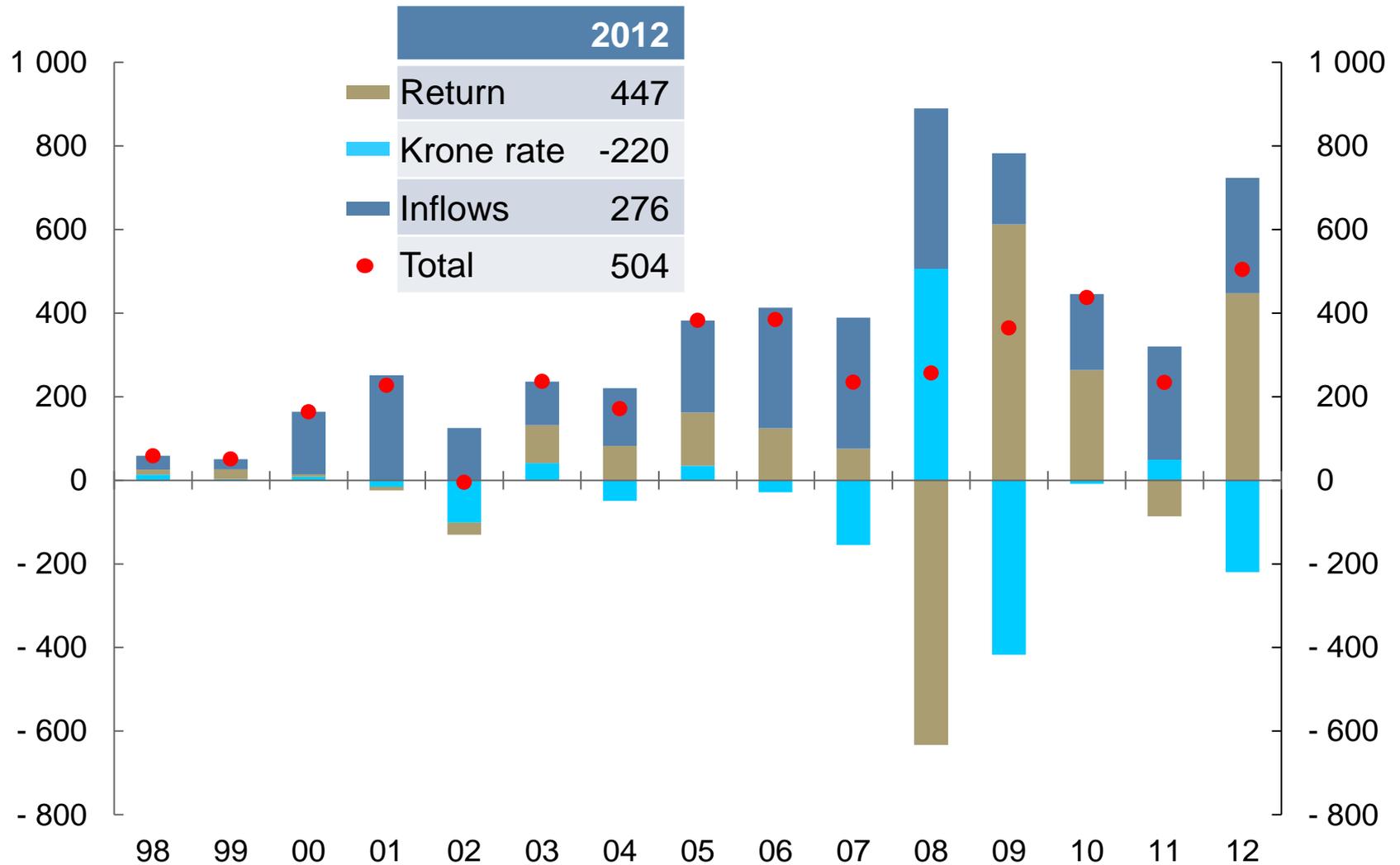
Billions of kroner



Source: NBIM

# Change in market value

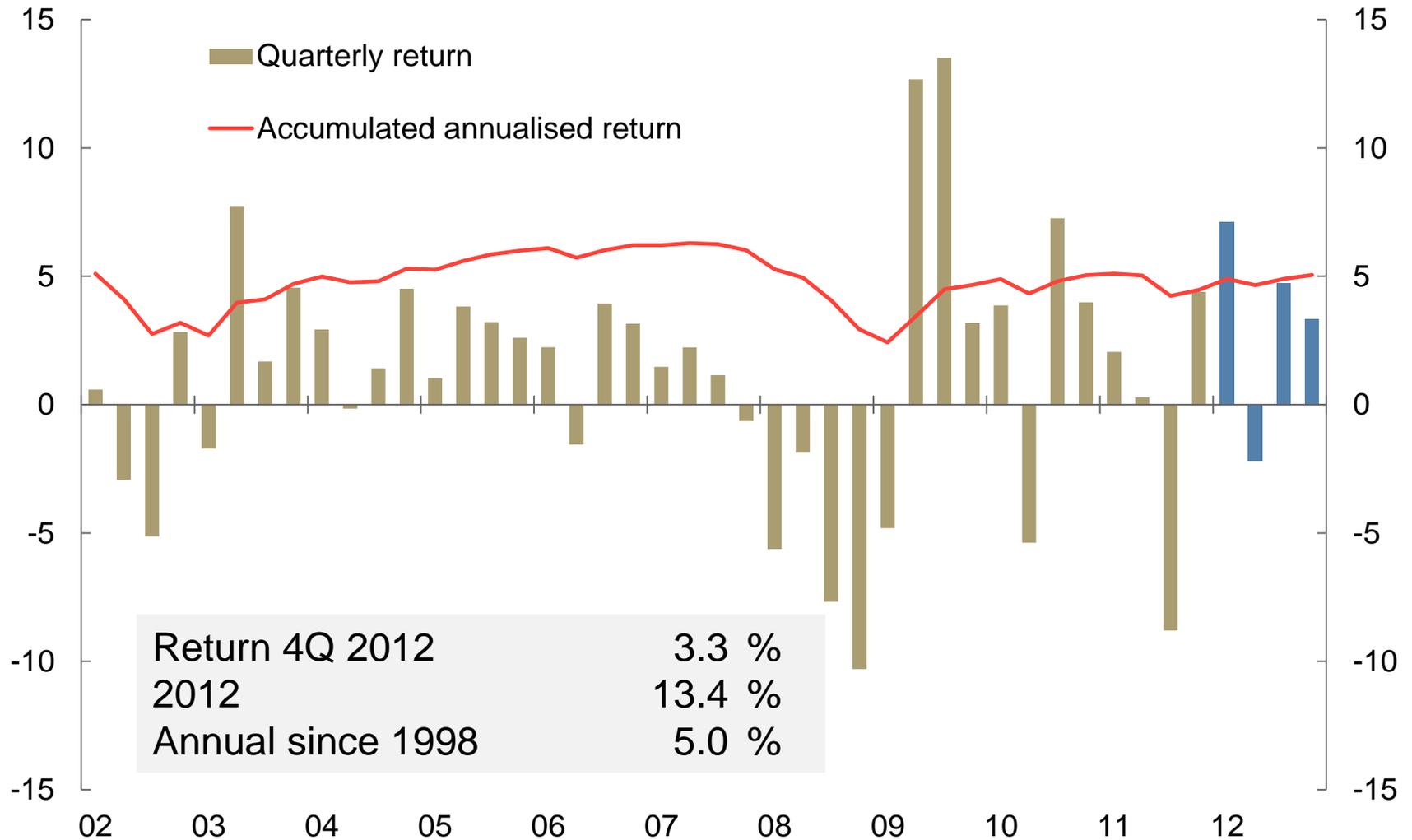
Billions of kroner



Source: NBIM

# Return

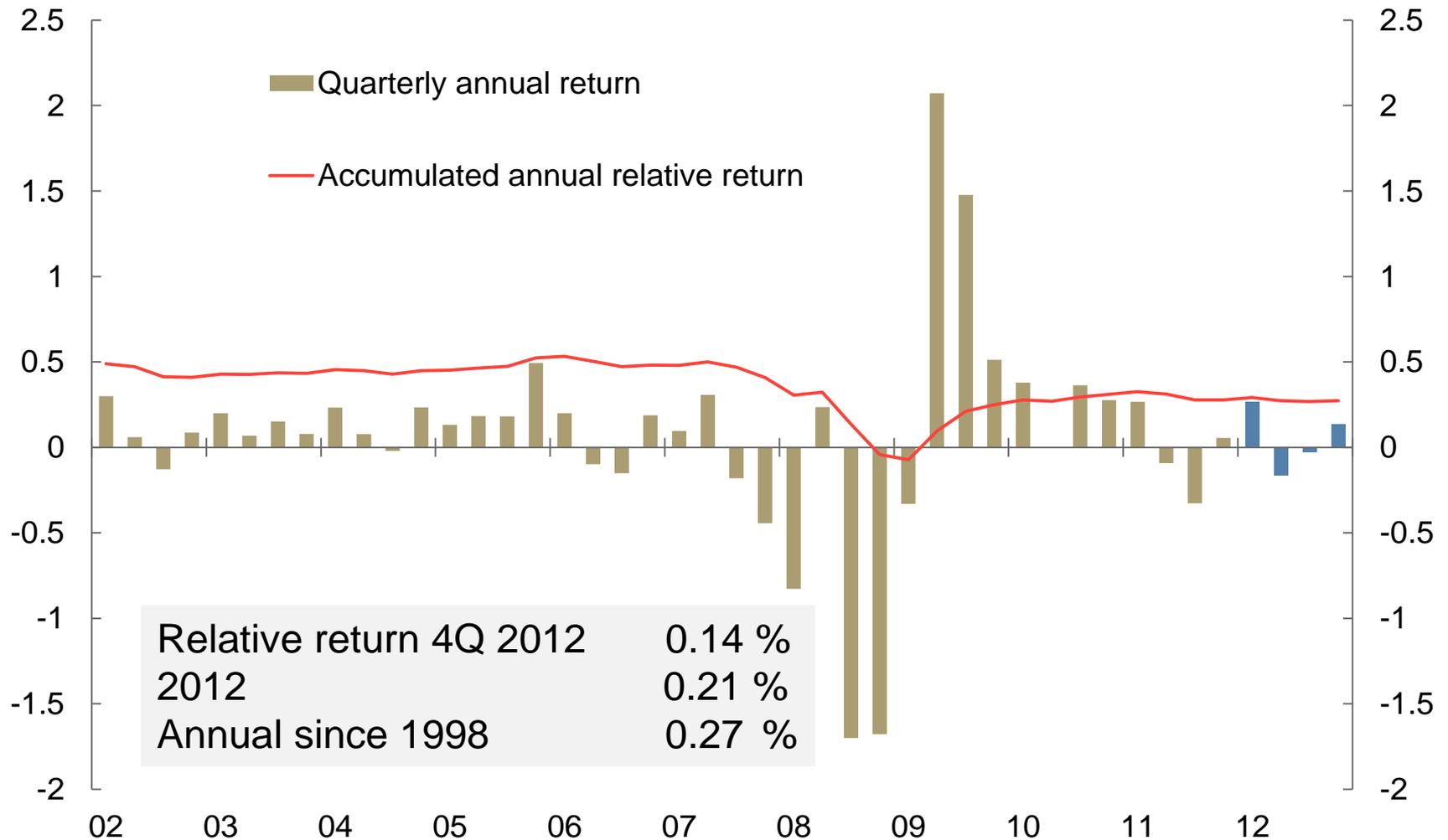
Percent



Source: NBIM

# Relative return

Excluding real estate investments, basispoints



Source: NBIM

# Changes in value since 1996

Billions of kroner

	31.12.2012	31.12.2011
Market value of the fund	3 816	3 312
Gross inflow of new capital	3 060	2 782
Management costs	21	19
Change due to fluctuations in krone	-331	-111
Accumulated return	1 107	660
Equity	579	226
Fixed Income	528	434
Real Estate	0	0

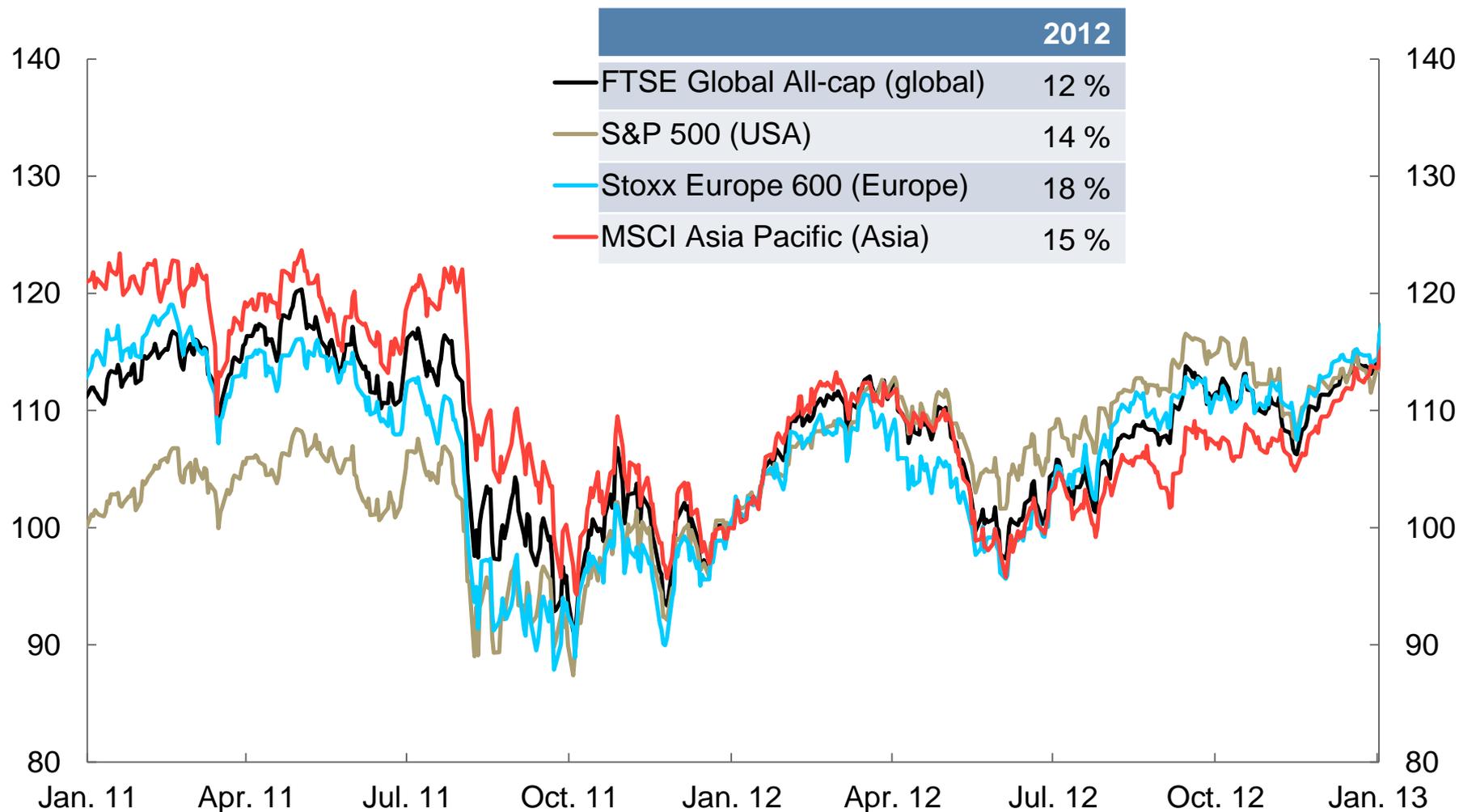
# Key figures

Fund's total investments. Measured in international currency basket. Percent

	2012	Since 1.1.1998
Gross annual return on fund	13.42	5.05
Annual price inflation	1.95	1.92
Annual management costs	0.06	0.09
Annual net real return on fund	11.18	2.97

# Price developments in regional and global equity markets

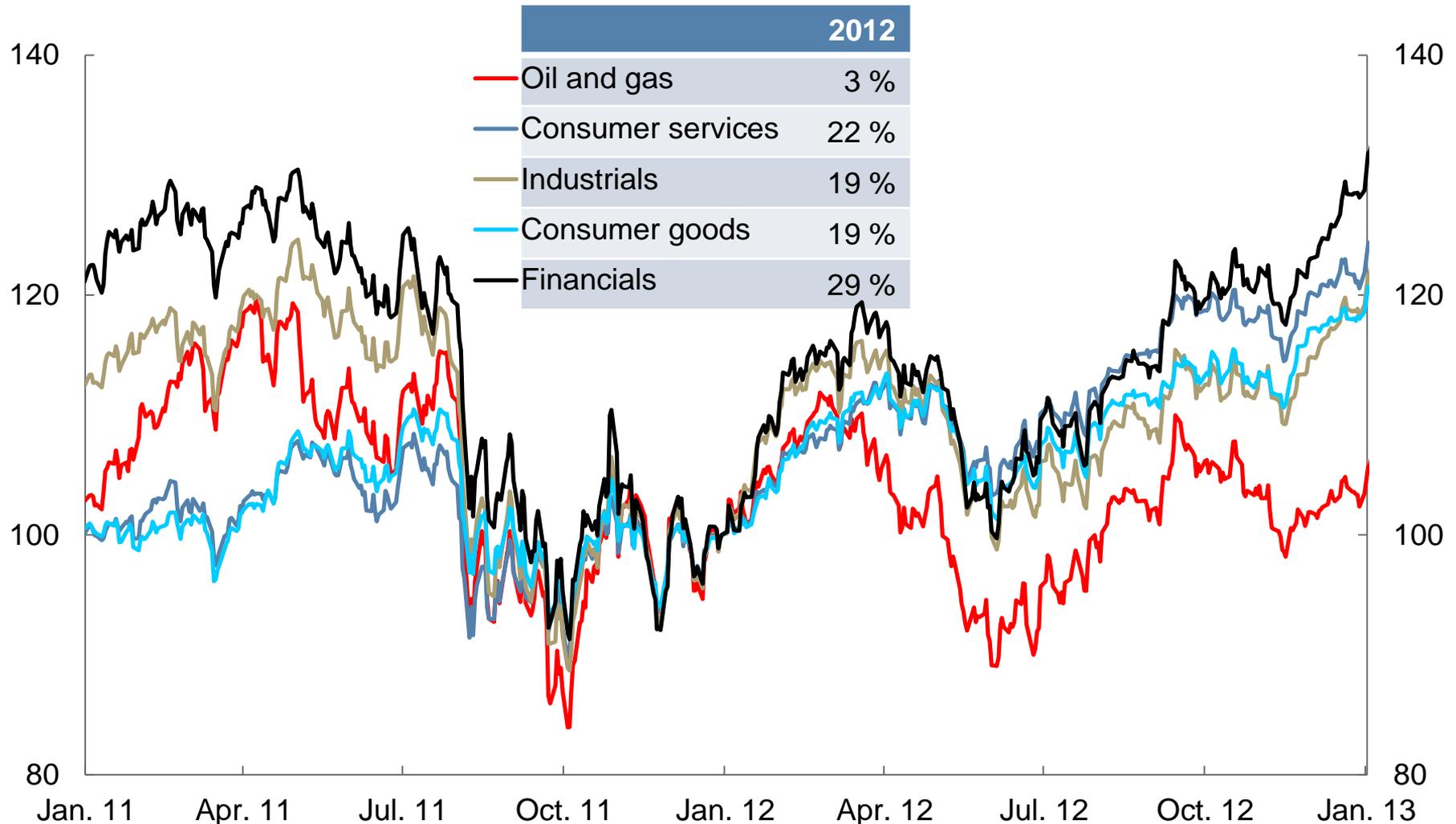
Measured in USD. Indexed (31.12.2011 = 100)



Source: Bloomberg

# Price moves in stock sectors

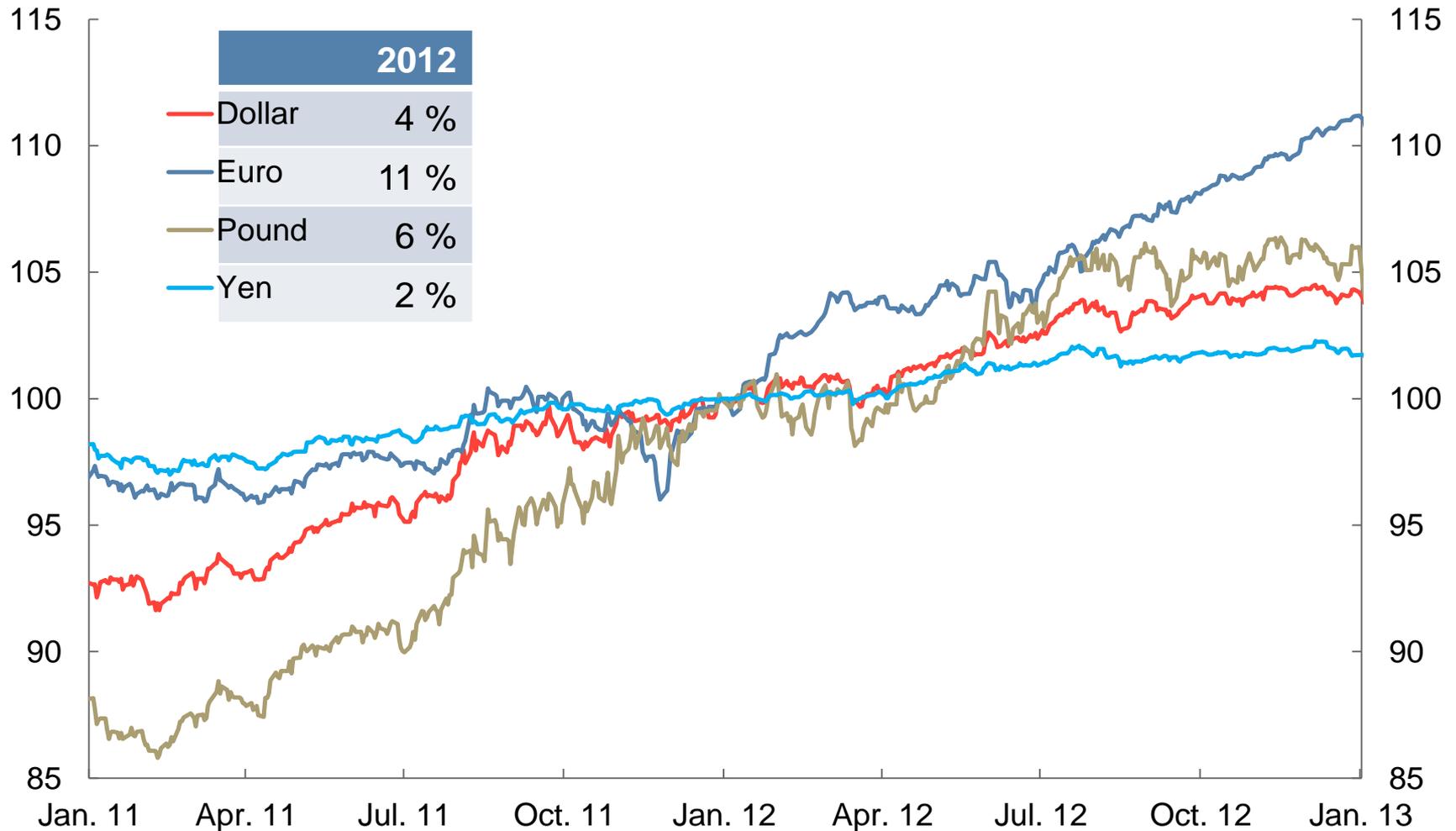
FTSE Global All Cap-index. Measured in USD. Indexed (31.12.2011 = 100)



Source: FTSE

# Price developments of government debt

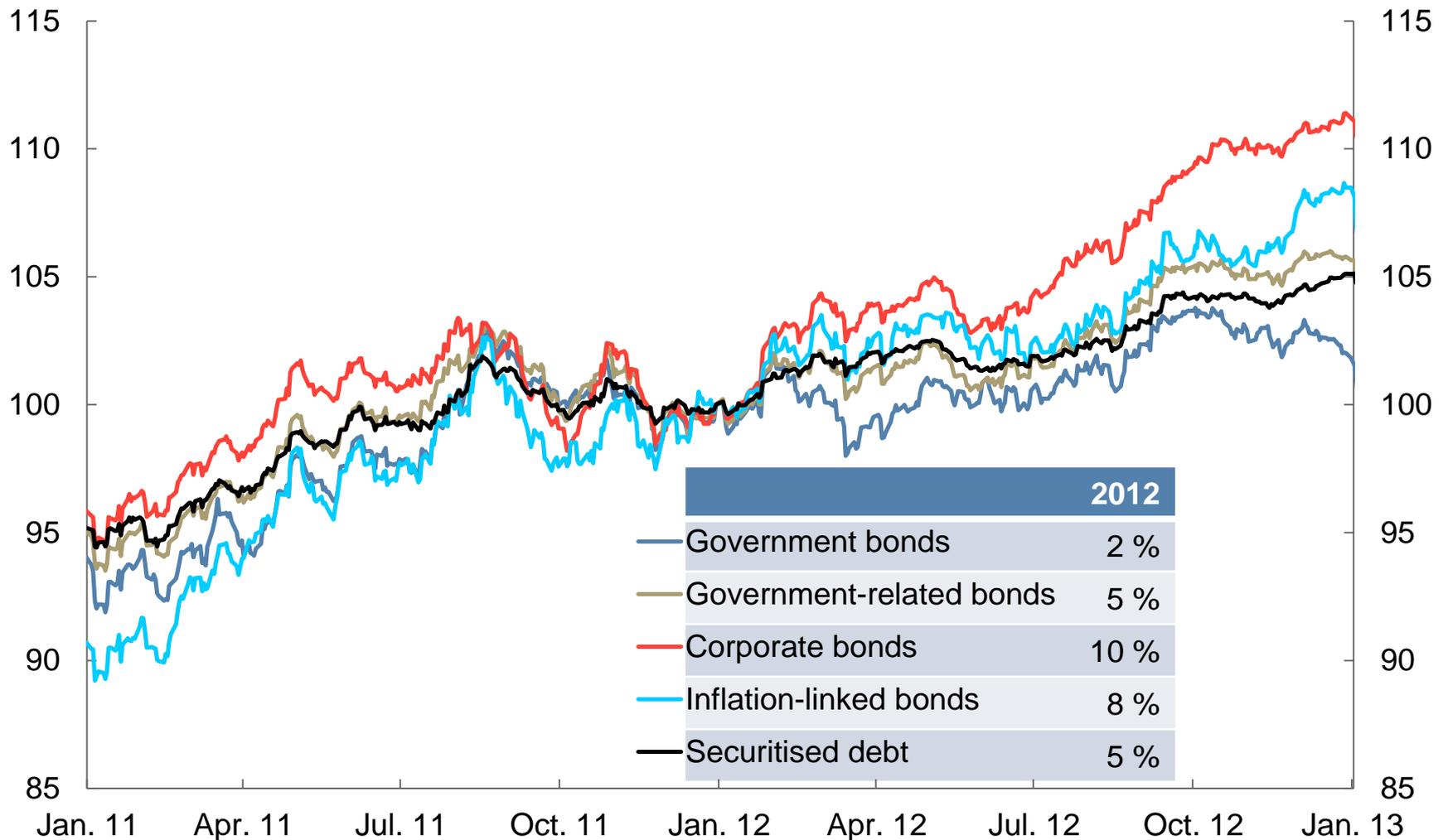
Barclays Global Aggregate Index. Measured in local currency. Indexed (31.12.2011 = 100)



Source: Barclays Capital

# Price developments in fixed-income sectors

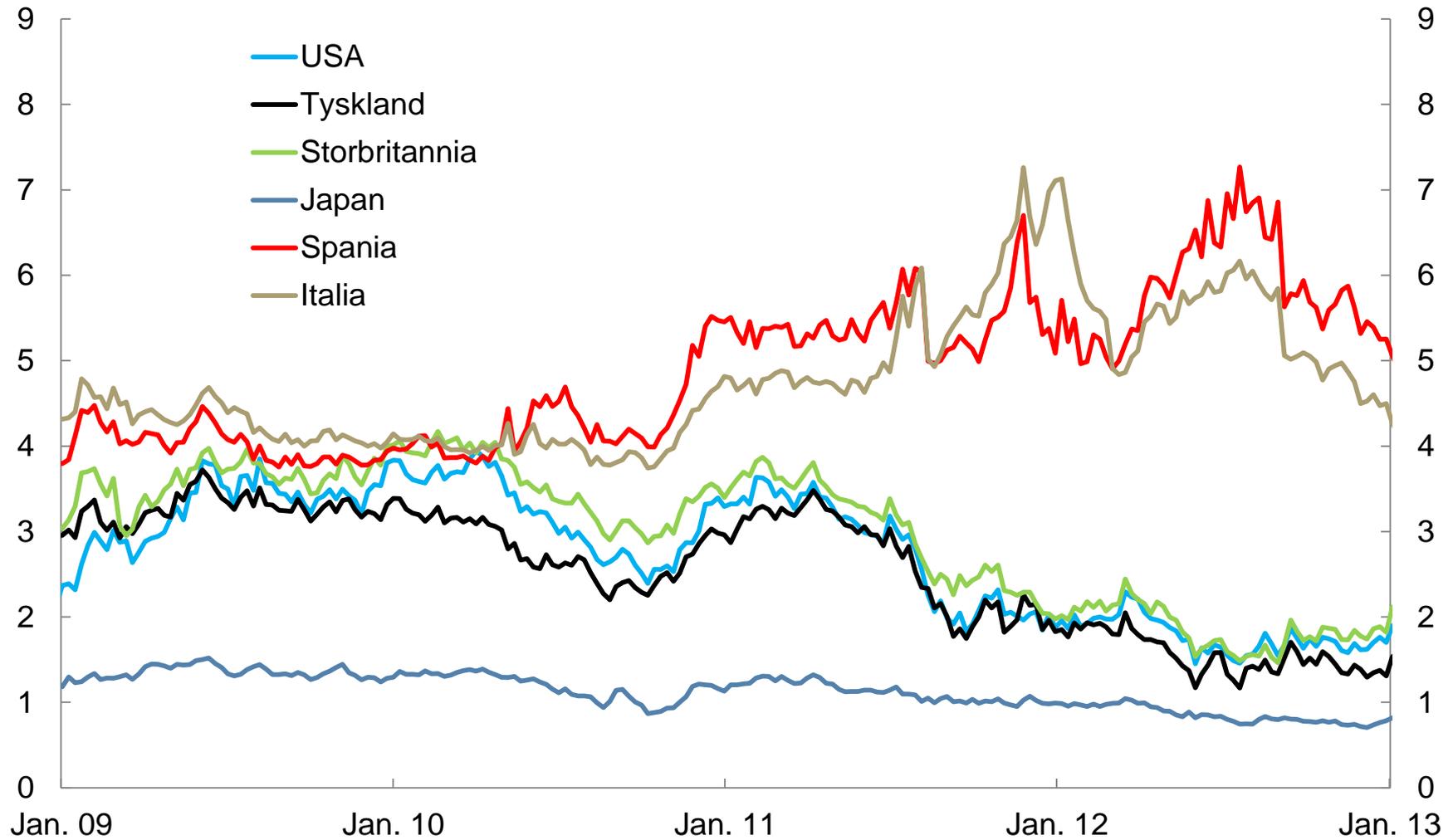
Barclays Global Aggregate Index. Measured in USD. Indexed (31.12.2011 = 100)



Source: Barclays Capital

# Yields of 10-year government bonds

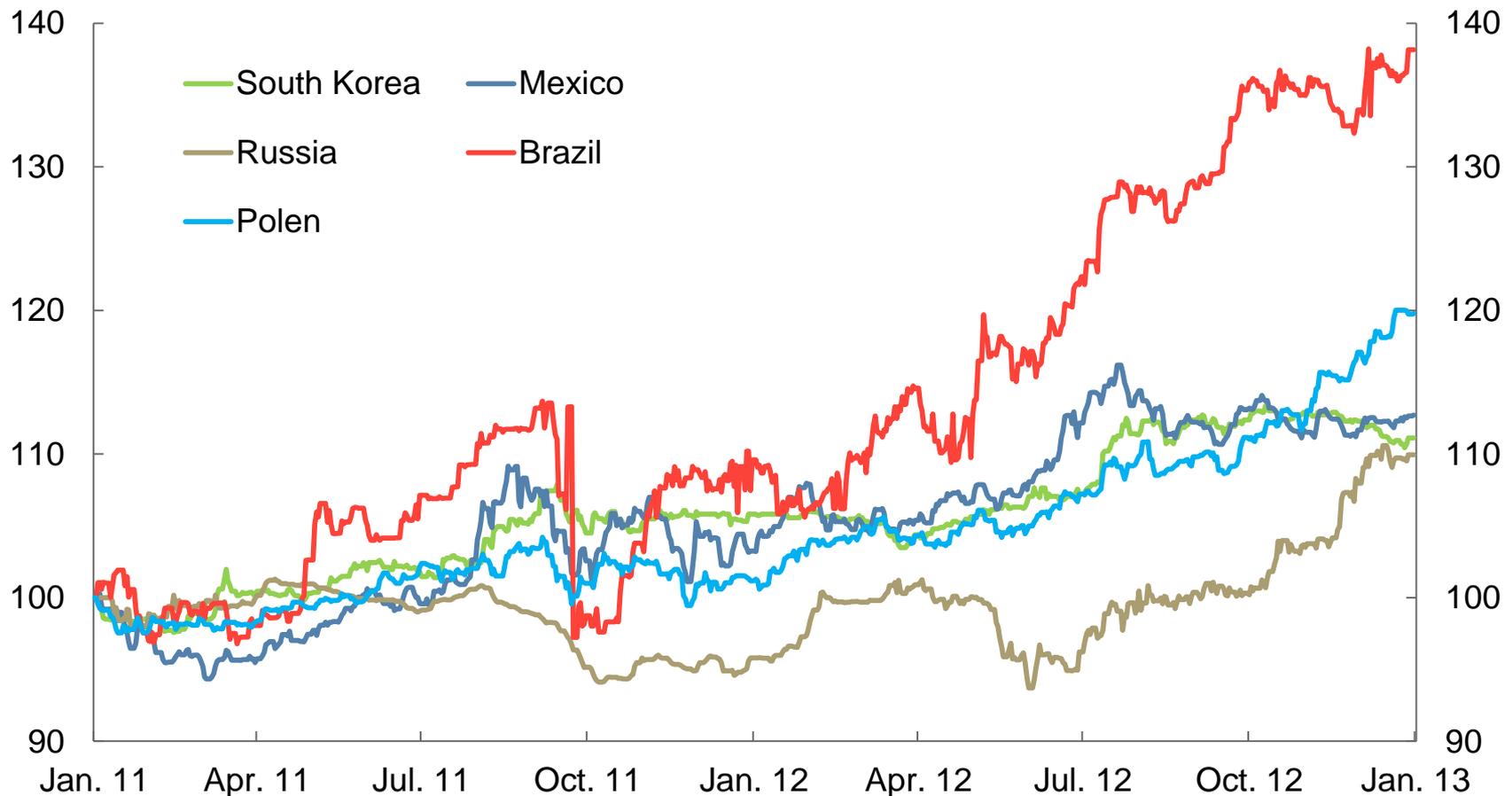
Percent



Source: Bloomberg

# Price developments for 10-year government bonds issued in emerging-market currencies.

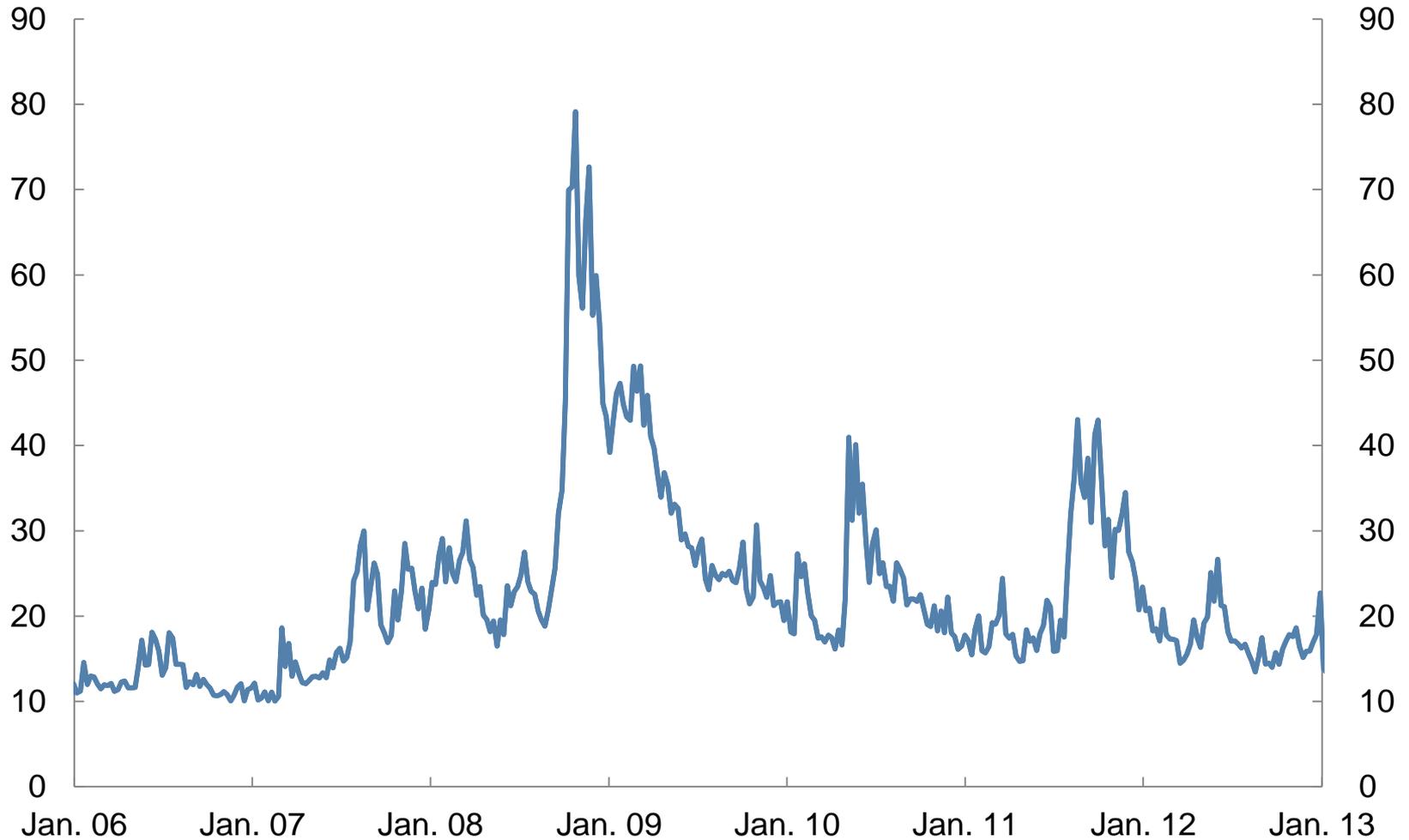
Measured in local currency. Indexed (31.12.2010)



Source: Bloomberg

# Expected risk in the stock market

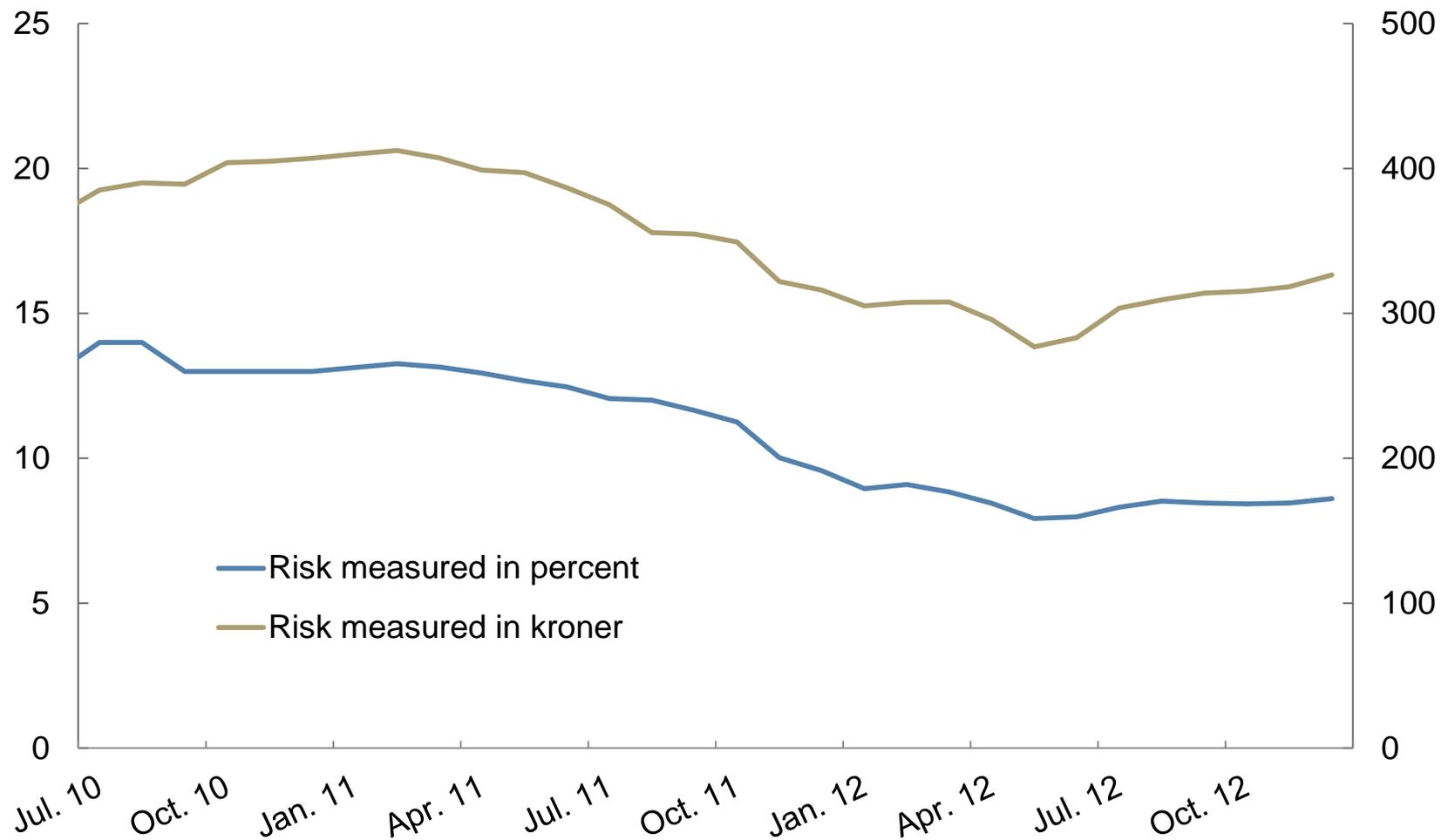
VIX-index in percent



Source: CBOE, Bloomberg

# Expected absolute volatility of the fund

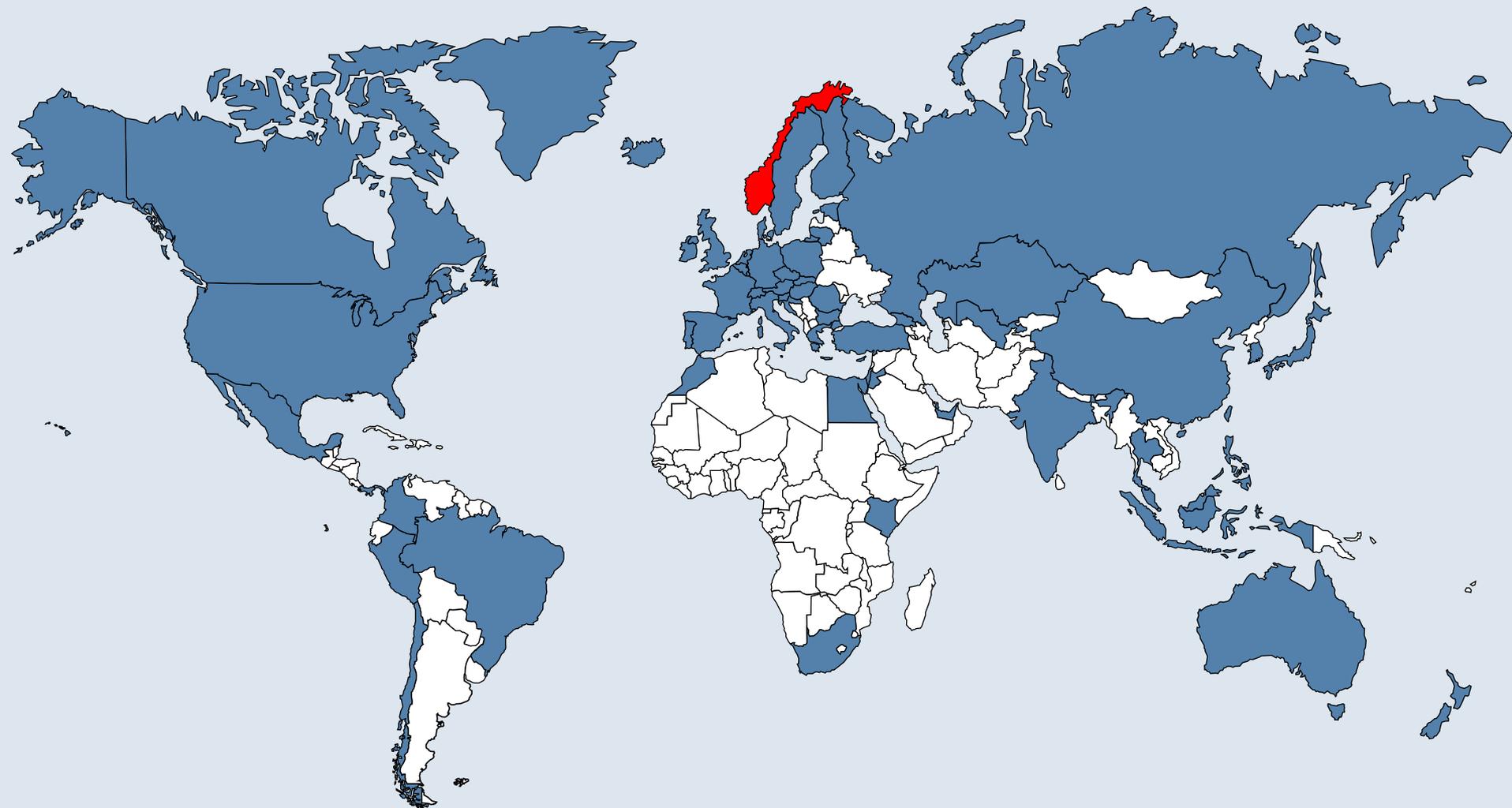
Excluding real estate. Percent (left axis) and billions of kroner (right axis)



Source: NBIM

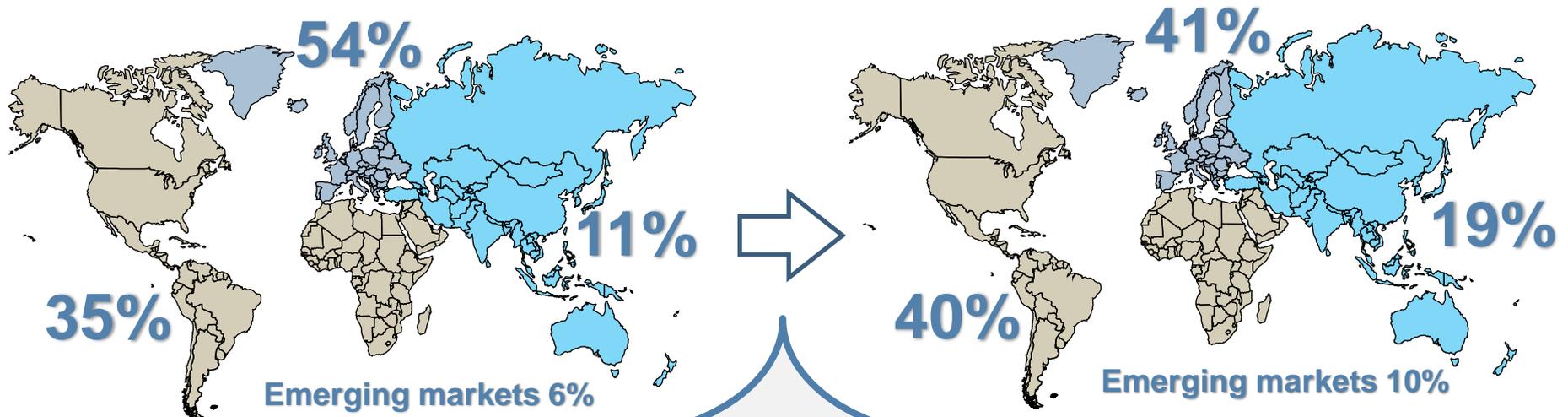
# Countries the fund is invested in

31.12.2012



# Changing the regional allocation

Target announced in Report to the Storting Nr. 17 (2011-2012)

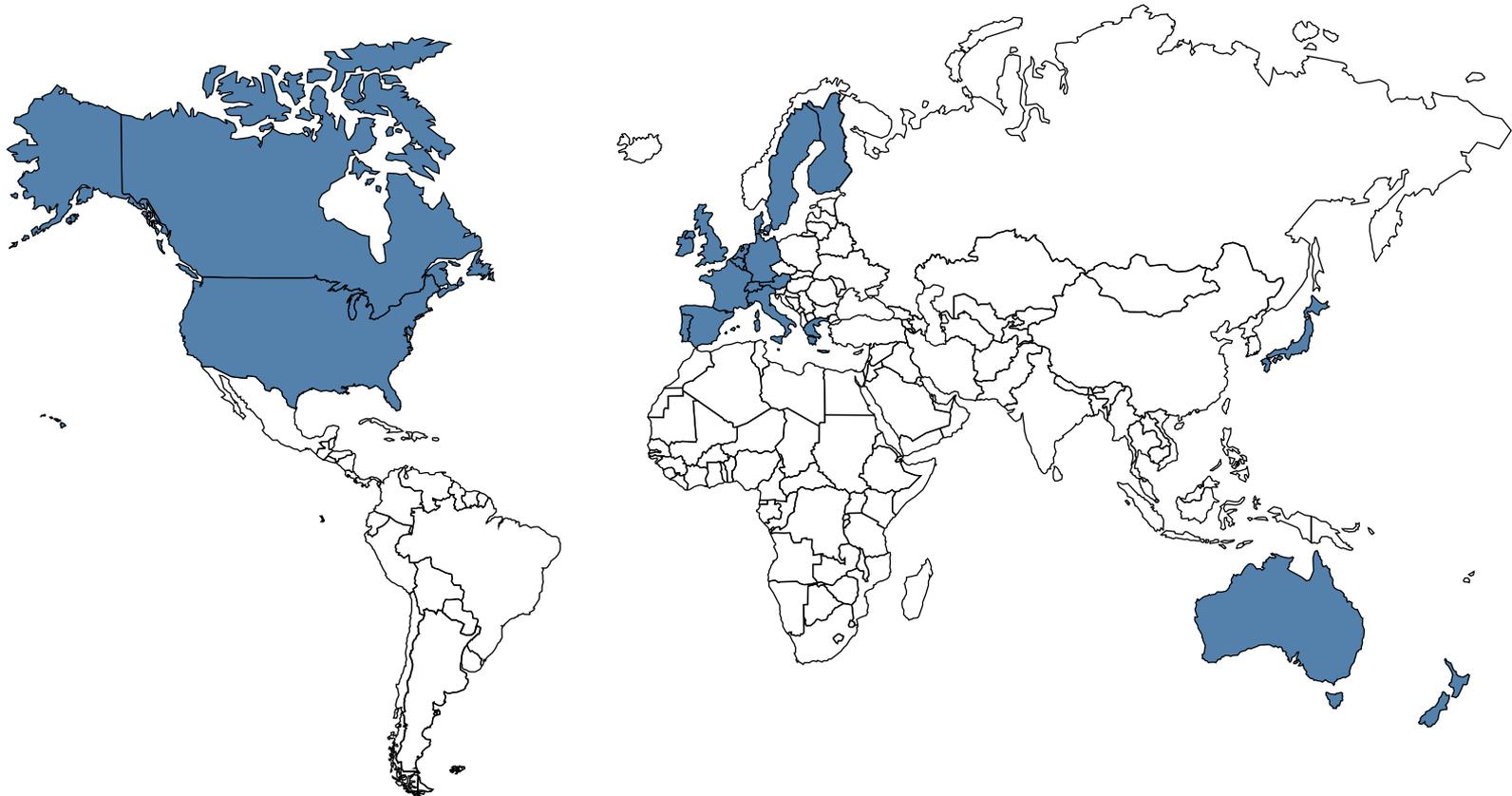


31.12.2012	Equity	Fixed income	Total
America, Africa, Middle East	34.3%	43.4%	37.8%
Europe	48.9%	43.4%	46.8%
Asia / Oceania	16.8%	13.2%	15.4%
Of which are emerging markets	10.2%	6.6%	8.8%

Source: NBIM, Ministry of Finance

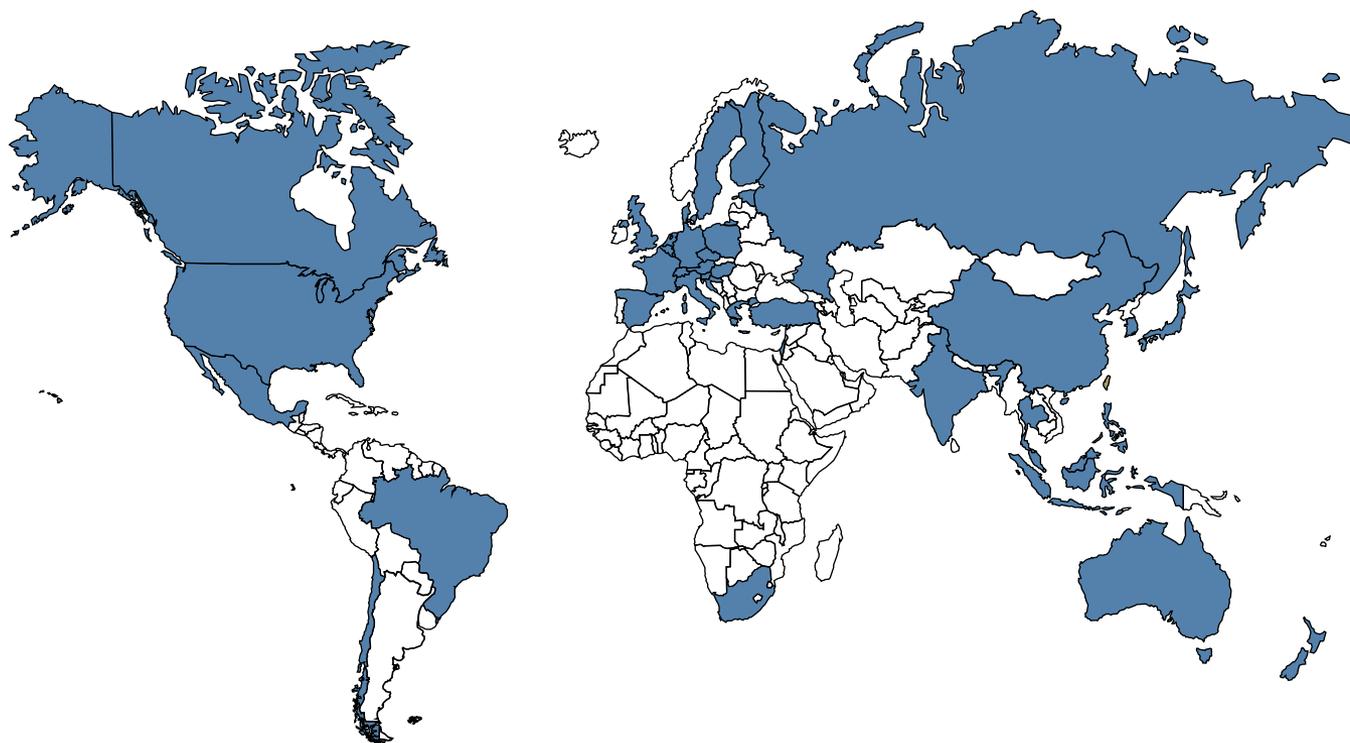
# Fixed-income investments

31.12.2010. Currency



# Fixed-income investments

31.12.2012. Currency



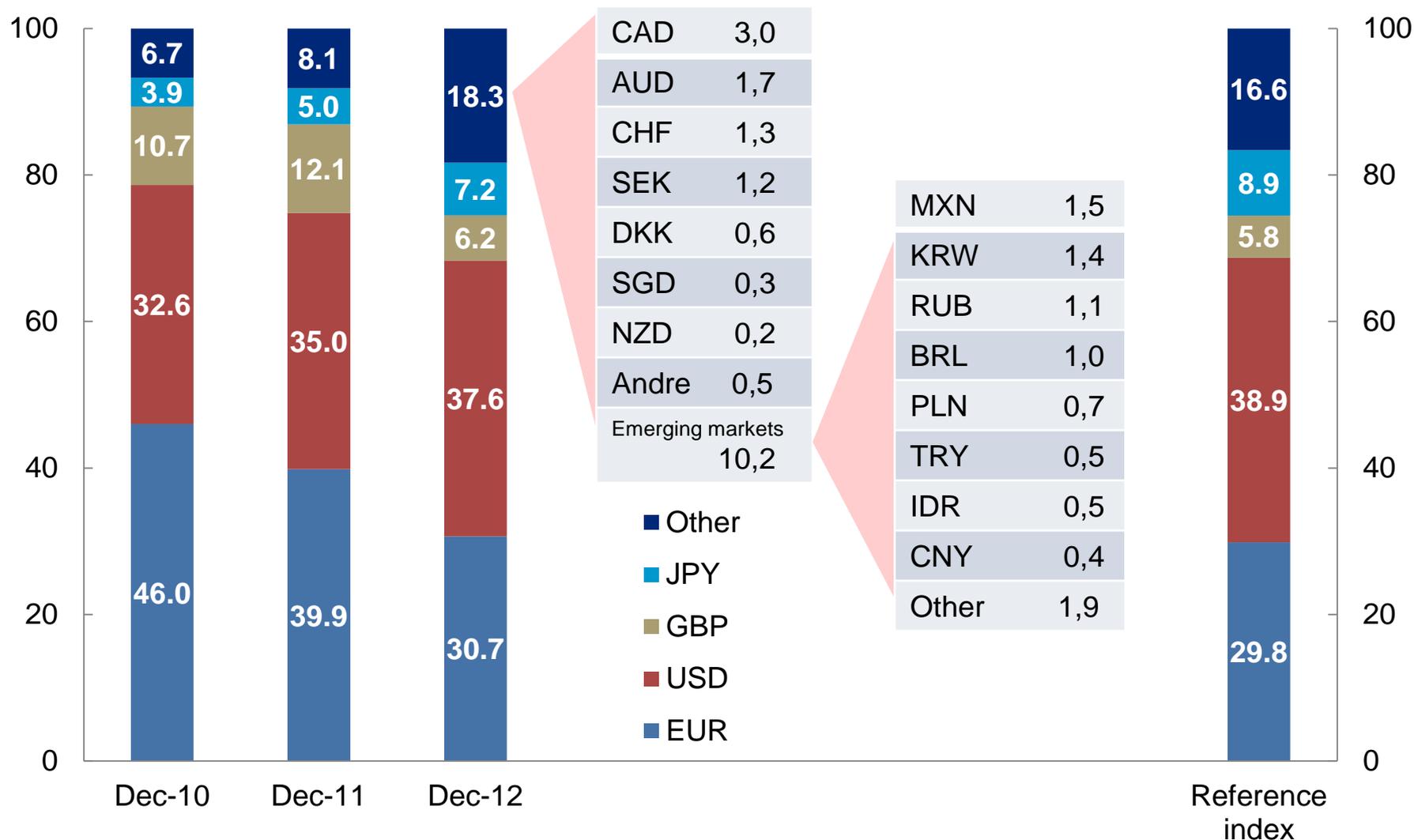
## New currencies added in 2012

Fixed income

Chile, Philippines, Hong Kong, Israel, China, Malaysia, Russia, Taiwan, Thailand, Czech Republic, Hungary

# The fund's fixed-income investments

Currency allocation, 31.12.2012. Percent



Source: NBIM, Ministry of Finance

# Government bonds in new markets

31.12.2012. Billions of kroner

Entity	Holdings
Mexico	21.7
South Korea	20.6
Russia	16.4
Brazil	14.4
Poland	10.4
South Africa	7.9
Indonesia	7.5
India	7.3
Turkey	7.3
Malaysia	5.3
Thailand	4.9
China	4.8
Israel	4.5
Czech Republic	4.2
Taiwan	3.9

Source: NBIM

# Real estate investments

Measured in kroner, 31.12.2012. (\*value at purchase date)



# Real estate holdings list

31.12.2012 (\*value at purchase date)

Investment	Ownership	Value (billions of kroner)
<b>UK</b>		<b>7.7</b>
<i>The Crown Estate partnership – Regent Street</i>	25%	
<i>Meadowhall Shopping Centre – British Land partnership</i>	50%	
<b>France</b>		<b>8.3</b>
<i>Axa France partnership</i>	50%	
<i>Generali partnership</i>	50%	
<b>Germany</b>		<b>5.8*</b>
<i>AXA France partnership</i>	50%	
<b>Switzerland</b>		<b>6.1</b>
<i>Uetlibergstrasse 231, 8045 Zürich, Switzerland</i>	100%	
<b>Europe</b>		<b>8.9*</b>
<i>Prologis partnership</i>	50%	
<b>US</b>		<b>3.3*</b>
<i>TIAA-CREF partnership</i>	49.9%	

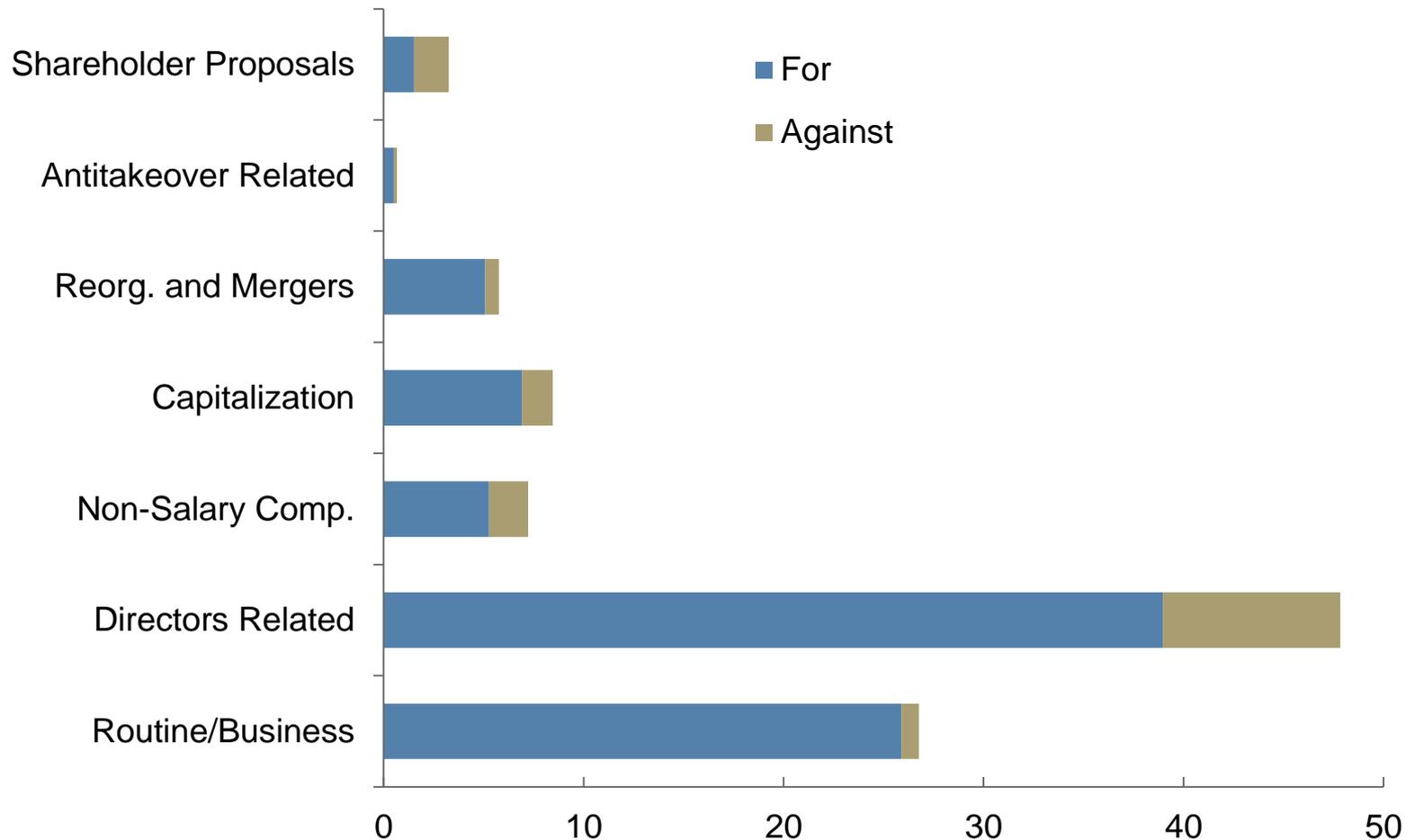
# Ownership activities in 2012

- Published discussion notes
  - Equal treatment of shareholders and expectations for boards
  - Theoretical foundation for well-functioning markets
- Database holding environmental, social and corporate governance information for 4000 companies
- Children's rights, climate change and water management
  - Annual sector reports
  - Expectation document now includes deforestation of rain forests
  - Adjustments in the equity portfolio



# Cases NBIM voted for or against the board's recommendation in 2012

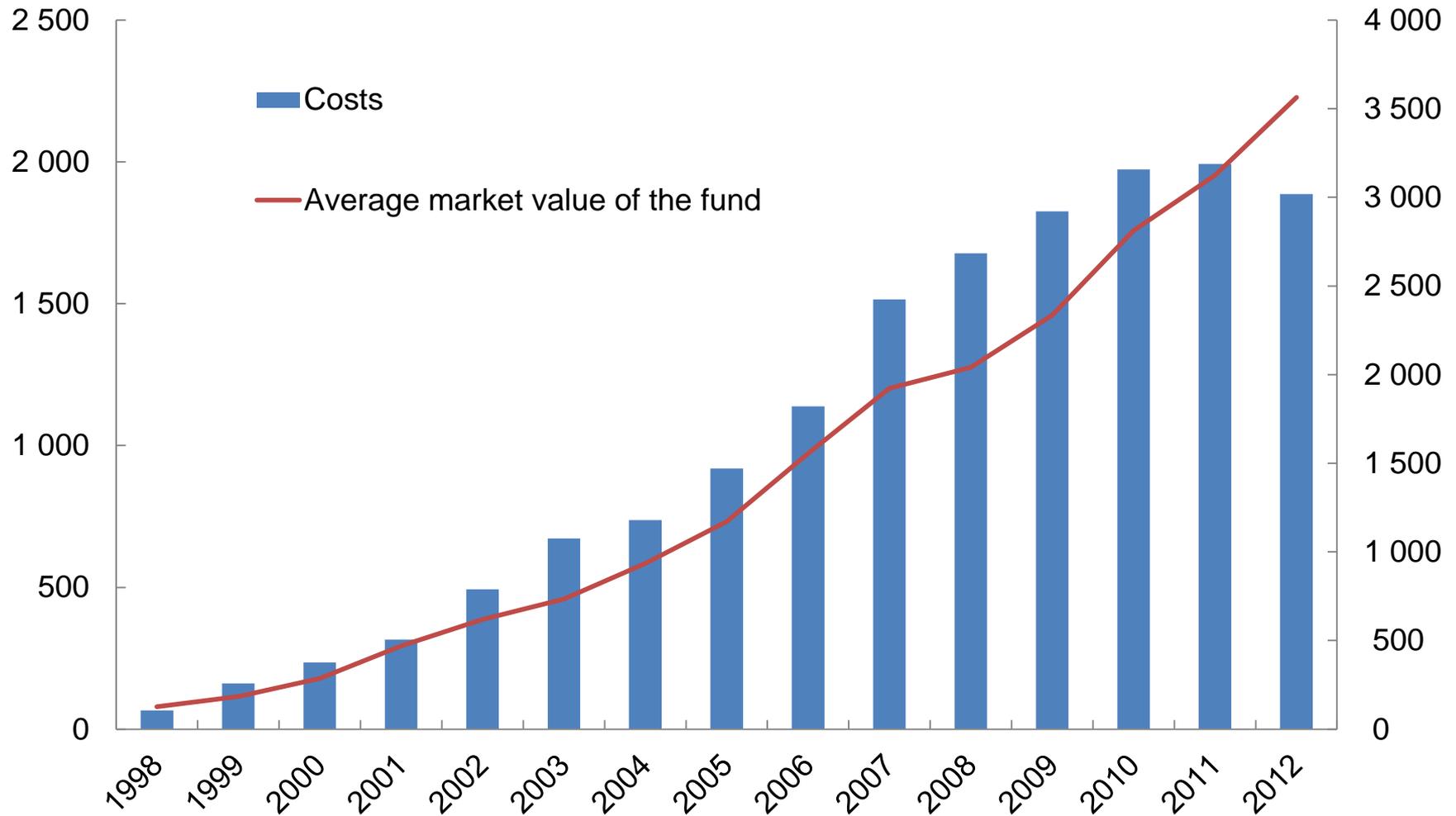
Percent



Source: NBIM

# Developments of management fees\*

Costs (million kroner, left axis) and market value (billion kroner, right axis)



\* Excluding performance related fees for external managers

Source: NBIM

# Compensation in NBIM

- Based on mandate and legislation
- Total fixed salary was 313 million for 336 employees
- Leadergroup has fixed salary only
- Investment personnel have in addition variable pay, where 86 million was divided on 139 employees
- 50% of the variable pay is deferred, and paid out over three years

## The five employees with the highest total compensation\* in 2012

1	6 782 708 - UK
2	5 930 377 - Norway
3	5 676 852 - UK
4	5 559 168 - UK
5	5 344 000 - Norway

\*) Fixed salary and earned performance pay. Due to the new salary system for 2011, variable pay to investment personnel is divided over several years, hence total earned and paid compensation can be different for the single year.

# Published on nbim.no on 8 March 2013

- Holding lists
- Voting records
- Composition of benchmark indices
- GIPS report
- Significant external suppliers
- Monthly returns
- External managers

# Highlights 2012

- Return of 13 percent, second-highest in the fund's history
- Market value of the fund reached 3 816 billion kroner at the end of the year
- Significant changes to the investment strategy to better capture global economic output

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[www.nbim.no](http://www.nbim.no)

**NBIM** Norges Bank Investment Management